CITY OF STORM LAKE
REGULAR COUNCIL SESSION MEETING
CITY HALL - COUNCIL CHAMBERS
MARCH 3, 2026
5:00 PM

City of Storm Lake
PO Box 1086
Storm Lake, IA 50588
p (712) 732-8000
f (712) 732-4114

AGENDA

Access to the official meeting can also be done through the following ways:

BY TELEPHONE
Dial: 1-312-626-6799 or toll-free 1-888 475-4499
Zoom Meeting ID: 933 2006 3301

BY COMPUTER:
https://zoom.us/j/93320063301

Open the Meeting

- **Call to Order**
- **Pledge of Allegiance**
- **Proclamation**

A. Consideration of Changes in Agenda and Setting the Agenda

B. Disclosure by City Council Members

C. Hear the Public

D. Unfinished Business

E. New Business

1. Fiscal Year 2026-2027 Budget Work Session

F. Adjourn

Meeting Protocol

If you wish to speak today, please:

1. To speak on an agenda item, please approach the podium when that agenda item is called, and upon recognition by the Mayor, identify yourself by stating your name and address.
2. If your issue is not a topic on the agenda, please approach the podium under the "Hear the Public" agenda item, and upon recognition by the Mayor, identify yourself by stating your name and address.
3. Please keep your remarks to three (3) minutes or less.
4. If you require accommodation for this meeting, including but not limited to translation services, hearing assistance, or accessibility, please contact the City Clerk at least four (4) hours prior to the start of the meeting.

*If you have concerns about any of the items on the consent agenda, they may be separated from the consent agenda and voted on individually.
**Ordinances may be read at three consecutive meetings or readings may be waived and ordinances may be passed at only one or two meetings.

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Staff Summary

3/3/2026
Agenda Item # E.1.

City of Storm Lake
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REPORT TO: Honorable Mayor & Council

FROM: Tyler Gibbins, Finance Director

SUBJECT: **Fiscal Year 2026-2027 Budget Work Session**

BACKGROUND: Fiscal Year 2026-2027 Operations and Maintenance Budgets will be presented to City Council.

- Police Department
- Fire Department
- Building & Code Enforcement
- Library
- Public Services
- Economic Development
- King's Pointe Resort
- Outside Agency
- Administration

FISCAL IMPACT: Will be determined during the budget adoption process.

RECOMMENDATION: Review budgets and make recommendations.

ATTACHMENTS:

1. FISCAL YEAR 2026-2027 BUDGET MEMO
2. POLICE DEPARTMENT
3. FIRE DEPARTMENT
4. BUILDING & CODE ENFORCEMENT
5. Fees for Building
6. LIBRARY
7. PUBLIC SERVICES
8. LPA REQUEST 2026-2027

9. ECONOMIC DEVELOPMENT
10. KINGS POINTE 2026-2027
11. OUTSIDE AGENCY FUNDING
12. ADMINISTRATION

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Honorable Mayor, City Council and Storm Lake Community:

The City Manager's Recommended Fiscal Year 2026–2027 Budget is submitted for your review and consideration. This budget is designed to support long-term financial stability while ensuring that we continue delivering high-quality services that reflect the needs and expectations of our community. It also aligns with the priorities of our state's elected officials, recognizing that we all serve the same public and share a responsibility to steward resources wisely.

The recommended budget follows the City Council's identified priorities for Fiscal Year 2026-2027:

- Streets
- Neighborhood Committees
- Fire Department
- Police Department
- Water Plant

The tax levy will remain stable at $15.17441 despite an 11.73% increase for general property insurance and liability insurance. Employee health benefits decreased 0.28% for the first time since 2006. However, life, disability, dental, and vision insurance increased 4.4%. employee retirement contributions are unchanged.

The Recommended Budget includes a 3% cost-of-living adjustment for all employees, excluding those covered by collective bargaining agreements. The pay plan is reviewed annually to ensure that we maintain a competitive compensation structure while also keeping the plan financially sustainable.

Significant progress has been made toward replacing the undersized 1978 water treatment plant, guided by the insight and recommendations of the Water Treatment Plant Water Rates and Design Advisory Ad Hoc Committee. Although the existing plant cannot expand onto the adjacent property, the committee identified a suitable alternative site along with an appropriate rate structure to support the project.

The past year has brought significant challenges, particularly the extensive damage caused by major windstorm events. These storms required substantial unplanned expenditures and forced our Public Services Department to divert resources toward community-wide cleanup efforts, resulting in an approximate eight-week delay in scheduled operations.

To maintain our long-term financial stability, the Fiscal Year 2025–2026 Adopted Budget includes a series of strategic reductions, operational adjustments, and revenue measures. Together, these actions resulted in a general fund reduction of $380,294 for the upcoming fiscal year. These decisions were made with great care, balancing community priorities, essential operational needs, and our responsibility to safeguard the City's fiscal health.

By taking these steps now, we position Storm Lake to remain stable, responsive, and resilient in the years ahead. While no essential services have been eliminated, service levels will be affected. All services will continue, though some may operate at reduced capacity or experience slower response times.

I am proud of the dedicated professionals who make up our organization. Your hard work, commitment, and service to the Mayor, City Council, and the community of Storm Lake do not go unnoticed. It is truly my privilege and honor to serve alongside you.

Respectfully,

Keri Navratil
City Manager

POLICE DEPARTMENT

The Storm Lake Police Department provides 24-hour law enforcement services to the City of Storm Lake. The department currently consists of 20 sworn Police Officers, 1 Civilian Office staff members and 3 Civilian Volunteers (two chaplains and one tactical team medic).

The Storm Lake Police Department Patrol Division is made up of 4 Lieutenants and 14 patrol officers. Each Lieutenant oversees a patrol shift consisting of two to three patrol officers.

The patrol division is primarily responsible for answering calls for service which include:

- Responding to emergency calls
- Taking criminal complaints
- Enforcing traffic laws
- Addressing quality of life issues
- Investigating vehicular accidents
- Preliminary Investigation of crimes
- Community Policing
- Networking with other community service providers
- Enforcing city and state criminal laws
- Animal Control

The Criminal Investigation Division (CID) is made up of 2 detectives supervised by the Assistant Chief.

The investigation division is responsible for major case crimes and follow up investigations. SLPD Detectives provide the highest quality criminal investigations by conducting timely and thorough investigations using advanced investigative techniques and forensic equipment.

The Community Service Officer (CSOs) position was removed and the responsibilities transferred to the Code Enforcement Office because of restructuring and budget constraints.

The Police Department Special Services Division has specially trained officers in the following areas:

Tactical Entry Team (E-Team)
Hostage Negotiators
Clandestine Drug Lab Response Team
Underwater Search and Recovery Dive Team
Sexual Assault Response Team (SART)
Drone Pilots
K-9 Unit
Narcotics Unit
Community Engagement / Community Outreach

REVENUES:
The operations for the Storm Lake police department budget are covered by the City's general fund with other revenue coming from fines and fees outlined in the City's fee resolution.

CURRENT FEE RESOLUTION

Fee	Rate	Code Reference
Administrative Fee	$ 50.00	
Alarm Business Permit Application	$ 75.00	4-7-6
Alarm Business Permit Renewal	$ 75.00	4-7-9
False Alarm Equip Malfunction (after 3)	$ 75.00	4-7-16
False Alarm	$ 75.00	4-7-16
Building Escorts (per car)	$100.00	5-1-3
Cat License – Not Neutered/Spayed (per year)	$ 30.00	8-4-2
Neutered/Spayed (per year)	$ 20.00	
Dog License – Not Neutered/Spayed (per year)	$ 30.00	8-3-2
Neutered/Spayed (per year)	$ 20.00	
Animal License Handling Fee	Current USPS Rate	
Fingerprinting	$ 20.00	
Impound/Storage Fee (per day)	$ 50.00	8-6-5
Impound Storage Fee – felony related (per day)	$ 50.00	
Parking Fine	$ 25.00	9-11-4
Report Copies	$ 5.00	
Police Escort Fee – per hour, per unit	$100.00	5-1-3
Emergency Response and/or Cleanup of Material (per hour)		
Police Vehicle (per vehicle)	$100.00	

FISCAL YEAR 2026-2027 BUDGET ADJUSTEMENTS:

Axon Body/Car Cam Agreement- $100,750

BUDGET OVERVIEW

Total Revenues- $48,400	
Expenses- $3,870,922	
Personnel- $3,262,592	84% of the total expenses
Operations/Maintenance- $510,330	13%
Animal Control- $26,000	1%
Capital Projects- $72,000	2%

FIRE DEPARTMENT

The Storm Lake Fire Department is a mix of 3 full-time employees and 24 paid on call fire fighters. SLFD houses 7 emergency vehicles comprised of three engines, one aerial, one heavy rescue, one wildland / brush truck, and a command vehicle. The SLFD covers approximately 93 square miles within Grant, Hayes, and Washington Townships which encompass the City of Storm Lake, City of Lakeside, and Truesdale. These surrounding areas have entered into a fire service agreement with the City of Storm Lake for emergency services.

Fire Inspections - Annual fire inspections are a simple and effective way to enforce adopted fire codes, ensure compliance, and reduce risk and potential loss. The goal of the Fire Prevention Bureau is to build a relationship of understanding, knowledge sharing, and increased safety with business owners. In 2025 410 fire inspections were completed with a 100 percent corrective action rate.

FACTORS AFFECTING THIS BUDGET YEAR:

In 2025 SLFD responded to 440 calls with 28 reported fires involving property or dollar loss. All fires are investigated for origin and cause with fires involving possible criminal action turned over to local law enforcement.

Training – In 2025 SLFD trained for a combined 1,792 hours across multiple disciplines. Key topics were fire suppression, CPR, Driver Operator, Fire Investigator, and Fire Officer development. SLFD has also hosted and participated in numerous state funded training opportunities through Iowa’s FSTB and in conjunction with our mutual aid partners.

Community Service – SLFD firefighters and staff participated in numerous community events and outreach opportunities including National Night Out, Kids Fest, Star Spangled Spectacular, Octobers Fire Prevention Month, Chills and Thrills, and Miracle on Lake Ave. These events highlight our continued involvement and proactive participation within the community we serve. By the community seeing us not just during an emergency but as partners and fellow neighbors, this helps to build positive relationships, humanize our members, and lead to possible recruitment of new firefighters.

Last year SLFD added 4 new firefighters through recruitment and lost 3 from retirement. Each new firefighter we onboard costs on average 8 to 9 thousand dollars with some reimbursement coming from the state of Iowa via SAFER Grant money for personal protective gear and initial skills training.

REVENUES:

The operations for the Storm Lake fire department budget are covered by the City’s general fund with other revenue coming from the surrounding service area governing bodies.

CURRENT FEE RESOLUTION:

Fee	Rate
Liquor License Inspection Fee	$ 50.00
Fireworks Display (Mortar sizes from 1-3 inches)	$150.00
Fireworks Display (Mortar size larger than 3 inches)	$300.00
Emergency Response and/or Cleanup of Material	See State Chart
Rate set by the Iowa Fire Service Annual Hazardous material response fee structure for the current calendar year.	
Safety Trailer Use Fee	
Buena Vista County	$150.00
Non Buena Vista County	$150.00 plus $6 A Mile One Way

FISCAL YEAR 2026-2027 BUDGET ADJUSTMENTS:

Transition from First Due Subscription to ImageTrend offered by the State as a shared service.	($10,697)
Fire Hose & Fitting Replacements:	$7,500
Portable Vent Fan:	$6,000

BUDGET OVERVIEW

Total Revenues- $157,823
Expenses- $1,136,674

Personnel- $589,022	52% of the total expenses
Operations/Maintenance- $129,351	11%
Emergency Management- $ 13,881	1%
Fire Truck Debt- $404,420	36%

BUILDING & CODE ENFORCEMENT

Building and code compliance enforcement is vital to community safety and economic development. The Department acts as "first preventers" and operates in coordination with Public Safety. The intent of the Departments code regulations is to establish minimum requirements to provide a reasonable level of safety, public health, and general welfare. It protects Storm Lake residents from hazards that may arise, such as fire, electrical shock, nuisances, and structural failures. Economic benefits include abatement of nuisances, higher property values, and attraction of future developers.

The Storm Lake Building Department consists of three full-time employees who inspect and enforce national and local building codes for new construction and remodels. Additionally, the Building Inspector and Building and Code Compliance Director are responsible for storm water inspections, rental housing inspections, enforcement of the Zoning Ordinance, working with the Planning and Zoning Commission and Board of Adjustment, dangerous building inspections, flood plain management and coordinating with the other City Departments on areas of overlap. The City's Code Enforcement Officer inspects and enforces the City Property Maintenance Code, schedules rental inspections, inspects sidewalks, performs storm water inspections, inspects rental housing, and schedules building inspections, as well as setting up Planning and Zoning Commission and Board of Adjustment meetings.

The Building and Code Compliance Department inspectors completed numerous tasks in 2025 to achieve goals of the City Council and the Department, which included the following number of inspections per type of inspection and the approximate time associated with the different types of inspections:

- **Building Inspections-** 386 hours. Inspections vary in time from 30 minutes to 1.5 hours.
- **Site Inspections-** 115 hours. 30 minutes per site inspection
- **Rental Inspections-** 176 hours. Inspections vary in time from 30 minutes to 40 minutes.
- **Sidewalk Inspections-** 275 hours. Completion requires approximately 1 hour per inspection.
- **Plan Review-** 45 hours. Plan review varies in time depending on the project from 30 minutes to several days for larger commercial projects.
- **Property Maintenance**- 1,201 hours. Property Maintenance cases vary over time depending on the specific case. 30 minutes to several hours per case.
- **Storm Water Inspections**- 7 hours. 30 Minutes per inspection
- **Meetings** - 810 hours. 30 to 60 minutes per meeting

FACTORS AFFECTING THIS BUDGET YEAR:

- Revenue that is generated by permit fees varies depending on construction demand.
- The increased amount of code cases for nuisance abatement will result in increased costs related to processing them.
- The age of Department vehicles will cause increased costs of maintenance as they get older.
- The number of requests to be processed for Planning and Zoning and Board of Adjustment meetings.
- Measures are taken to operate as efficiently as possible, while still providing the services to the community, which benefit Storm Lake.

REVENUES:
The operations for the Storm Lake Building Department budget are covered by the City's general fund with permitting and registration revenues.

The budget is based on historical operational costs and revenue. Revenue that is generated by permit fees is volatile and varies depending on construction demand. Permit fees are determined based on construction valuation; the permit fees are reviewed on a regular basis and were updated in 2025.

CURRENT FEE RESOLUTION ATTACHED:

FISCAL YEAR 2026-2027 BUDGET ADJUSTMENTS:

Luminance Meter- $1,000

BUDGET OVERVIEW
Total Revenues- $46,000
Expenses- $202,546

Personnel- $162,406	80% of the total expenses
Operations/Maintenance- $40,140	20%

BUIDLING DEPARTMENT FEES

Building Official

Public sidewalk right away cafés, retail sales, or benches	$0	
Driveway (Curb) Cut, Inspection & Marking Residential	$150.00	
Driveway (Curb) Cut, Inspection & Marking Commercial	$200.00	
ROW Temp Closure Permit	$25.00	
Building Moving Permit (Per Bldg)	$150.00 5-1-1	
Demolition Permit	$100.00	
Pool Inspection	$20.00 8-8-11	
Re-inspection Fee (after 1 per inspection)	$75.00	
No Show Fee (per event)	$75.00	
Rental Registration Fee – Yearly (July 1st – June 30th)		
Base Registration Fee (per parcel and 1 unit) $20.00 5-8-9		
Additional unit in excess of 1 (per unit)	$10.00 5-8-9	
Late Registration Fee - Per Landlord License	$75.00 5-8-9	
Additional unit in excess of 1 (up to 6 units)	$75.00	
Property Maintenance Ordinance Appeal	$150.00	Zoning Ord.
Variance Request	$150.00	Zoning Ord.
Zoning Request	$300.00 Zoning Ord.	
Conditional Use	$300.00	Zoning Ord.
Sub-Division Application Fee	$300.00	
Sidewalk Repair Permit Fee	$0	
Pigeons Permit Fee (Per Unit)	$100.00	8-1-1(A)(18)

Building & Sign Permit Fees

Building & Sign Permit <$1,200	$30.00 5-2-2	
Building & Sign Permit $1,200-2,000		5-2-2
$30.00 + $2.88 for each additional $100.00 over $1,200		
Building & Sign Permit $2,001-25,000		5-2-2
$53.04+ $9.16 for each additional $1,000.00 over $2,000		
Building & Sign Permit $25,001-50,000		5-2-2
$263.72 + $6.22 for each additional $1,000.00 over $25,000		
Building & Sign Permit $50,001-100,000		5-2-2
$419.22+ $4.15 for each additional $1,000.00 over $50,000		
Building & Sign Permit $100,001 or more		5-2-2
$626.72+ $3.61 for each additional $1,000.00 over $100,000		
Portable Sign Permit (14 days)	$30.00	Zoning Ord.

Electrical Fees

For New Residences		5-4-9
Single Dwelling	$38.00	
Duplex Dwelling	$56.75	
Triplex Dwelling	$75.50	
4-Plex Dwelling	$113.00	
Multi Units Between 5 and 12	$156.75	
Over 12 Units	$156.75 plus $38.00 each over 12	
For New Commercial or Industrial Buildings		
First $5,000.00 at $8.00 per/$1,000.00 of cost		

Second $5,000.00 at $6.75 per /$1,000.00 of cost
Third $5,000.00 at $5.50 per/$1,000.00 of cost
Fourth $5,000.00 at $4.25 per/$1,000.00 of cost
Fifth $5,000.00 at $3.00 per/$1,000.00 of cost
All over $25,000.00 at $1.50 per/$1,000.00 of cost

For Rewiring, Repairs or Alterations on Residence, Commercial and Industrial Buildings
$100.00 to $150.00 electric contract $6.75
$151.00 to $200.00 electric contract $8.00
$201.00 to $250.00 electric contract $9.25
$251.00 to $300.00 electric contract $10.50
$301.00 to $350.00 electric contract $11.75
$351.00 to $400.00 electric contract $13.00
$401.00 to $450.00 electric contract $14.25
$451.00 to $500.00 electric contract $15.50
$501.00 to $1,000.00 electric contract $23.00
$1,001.00 to $2,000.00 electric contract $28.00
All over $2,001.00 $28.00 plus $1.50 per $100.00

Plumbing Fees

For New Residences 5-3-10

Single Dwelling	$38.00
Duplex Dwelling	$56.75
Triplex Dwelling	$75.50
4-Plex Dwelling	$113.00
Multi Units Between 5 and 12	$156.75
Over 12 Units	$156.75 plus $38.00 each over 12

For New Commercial or Industrial Buildings
First $5,000.00 at $8.00 per/$1,000.00 of cost
Second $5,000.00 at $6.75 per /$1,000.00 of cost
Third $5,000.00 at $5.50 per/$1,000.00 of cost
Fourth $5,000.00 at $4.25 per/$1,000.00 of cost
Fifth $5,000.00 at $3.00 per/$1,000.00 of cost
All over $25,000.00 at $1.75 per/$1,000.00 of cost
For Repairs or Alterations on Residence, Commercial and Industrial Buildings
$100.00 to $150.00 plumbing contract $6.75
$151.00 to $200.00 plumbing contract $8.00
$201.00 to $250.00 plumbing contract $9.25
$251.00 to $300.00 plumbing contract $10.50
$301.00 to $350.00 plumbing contract $11.75
$351.00 to $400.00 plumbing contract $13.00
$401.00 to $450.00 plumbing contract $14.25
$451.00 to $500.00 plumbing contract $15.50
$501.00 to $1,000.00 plumbing contract $23.00
$1,001.00 to $2,000.00 plumbing contract $28.00
All over $2,001.00 $28.00 plus $1.50 per $100.00

LIBRARY DEPARTMENT

The Storm Lake Public Library has 2 full-time employees and 6 part-time employees. Operations are governed by City administration and actions of Council-appointed members of the Storm Lake Public Library Board of Trustees. The longest serving Trustee is the Board President with over 20 years of continuous service. The library has been associated with the Friends of the Storm Lake Public Library since 1998, a fundraising non-profit corporation run by volunteer members. The Friends have purchased furniture for the children, teen, and main reading room, while providing all programming expenses.

The library serves 7,862 current card account patrons.

The library participates in a statewide interlibrary loan program with requests from public and academic libraries. Besides maintaining Storm Lake's library collection for a very diverse community; there are education and outreach programs, in-house public computers, and digital books through a Statewide program. The library is proud to offer a telemedicine video conference room to the public and is the only public library in Iowa to offer this service. The County Supervisors acknowledge the library's partnership with Linn Grove and Rembrandt Public Libraries. The library is in partnership with the Carvour Lab, University of Iowa Health for the Micronesian Service Navigator program on Tuesday afternoons and winter safety program. Another partner is the Buena Vista University Social Work Department for a Community Resource Intern.

Essential Services to the community include photocopying, faxing, and scanning services. The library is one of two places in the community offering these services.

REVENUES:

The operations for the Storm Lake library budget are covered by the City's general fund with other revenue coming from late fees and services outlined in the City's fee resolution. The library also requests funding from Buena Vista County on an annual basis for support.

FISCAL YEAR 2026-2027 BUDGET ADJUSTMENTS:

Additional Concrete Paving-	$ 3,500
Additional Materials-	$10,000
Additional Supplies-	$ 7,500

Memorial Funds
The City keeps a number of memorial funds. During their monthly meetings, the Storm Lake Library Board of Trustees receives the Memorial Funds for acknowledgement. Among them are limitations on the usage of funds.

Current fund balances for the Memorial Funds are $156,923 in Library Memorials and $243,750 from the John G. Black Family.

Library Memorial Funds

Estimated Revenues:	$ 9,535
Projected Expenses:	$ 8,330
Capital Projects:	$22,000

BUDGET OVERVIEW

Total Revenues- $27,477
Expenses- $475,610

Personnel- $341,196	72% of the total expenses
Operations/Maintenance- $119,414	25%
Capital Projects- $15,000	3%

PUBLIC SERVICES

The public services department is made up of the City's Street, Parks, Golf, Campground, and Street Sweeping divisions.

STREETS:

The Road Use Tax Fund is funds eligible for street reconstructions, street maintenance, street lighting, and snow removal for Storm Lake's 109 lane miles of streets and 10 lane miles of gravel streets & alleyways.

The Road Use Tax Fund is a special revenue fund with support from the State of Iowa through Fuel Taxes. The State disburses funds on a per capita basis (FY2027 estimate is $138.50) via the last census. A Street Finance Report is completed and submitted to the State each year.

FACTORS AFFECTING THIS BUDGET YEAR:

Completed Infrastructure:

- Angier – W5th to Shoreway
- Shoreway – Angier to Northwestern
- Northwestern – Shoreway to W5th
- Seneca – Bair to Lakeshore

A second load of Mastic was purchased while pricing was low in the amount of $29,590 for street repairs.

FISCAL YEAR 2026-2027 BUDGET ADJUSTMENTS:

East Building Heat Upgrade-	$ 5,000
Shop Upgrades-	$ 5,000
Shop Tools-	$ 5,000
Driver Feed Back Signs-	$ 4,000
Infrastructure Mgmt Plan-	$350,000

BUDGET OVERVIEW:

Total Revenues- $1,574,257

Expenses- $2,942,847

Personnel- $1,045,512	36% of the total expenses
Operations/Maintenance- $691,335	23%
Infrastructure Mgmt Plan- $350,000	12%
Capital Projects- $856,000	29%

PARKS:

The Parks department is a mix of 1 full time employee and 4 part time employees. These individuals along with support from street department employees maintain 85 acres of parks including King's Pointe green areas. They also maintain 11 playgrounds, 8 bathrooms, 3 ballfields, 1 tennis complex, 1 pickleball complex, 1 mini-pitch, 3 beaches, Chautauqua Shelter, and other open shelters. They maintain 16 docks in total, of those 16 docks they install and remove 14 each year. They are heavily involved in the Star Spangled Spectacular, Wood Wine and Blues, and other community events:

• Star Spangled Spectacular-	130 In-Kind Hours
• Wood, Wine, & Blues-	55.75 In-Kind Hours
• We-Go-Swing Installation-	411.25 In Kind Hours
• Kiwanis Park Gazebo & Concrete-	372.5 In-Kind Hours
• Kiwanis Events (Triathlon, Car Show, Food Pantry)-	43.5 In-Kinds Hours

Recreation in Storm Lake is one of the major quality of life amenities offered. Storm Lake is unique with the number of parks adjacent to a natural lake feature. Though parks are generally first-come, first-serve, the community may reserve a specific shelter as outlined in the City's fee resolution:

Shelter House

Rental Fee - per side	$110.00
Damage Deposit – per side	$200.00
AWAYSIS Pavilions – per time slot (3 times available)	$ 25.00
Frank Starr Park Open Shelter – per time slot (2 times available)	$ 50.00
Campground Open Shelter – per time slot (2 time slots available)	$ 50.00
AWAYSIS Great Lawn – per day	$200.00
Band Shell – per day	$ 50.00

FACTORS AFFECTING THIS BUDGET YEAR:

The installation of the We-Go-Swing was completed through the partnership with the Paxton's Trust. Also, the Kiwanis Park shelter and concrete were completed in partnership with Kiwanis.

FISCAL YEAR 2026-2027 BUDGET SUPPLEMENTAL REQUESTS:

Parks Building Door Replacement-	$ 5,000
Snack Shack RR Lock Replacement-	$ 5,000
ADA Curb Ramp Program-	$25,000
Vegetation Management Plan-	$ 3,500
Shop Tools-	$ 5,000
Toolcat Sprayer-	$ 7,000
Shelter House Door Replacement-	$ 5,000
Aluminum Picnic Tables (Chautauqua)-	$10,000

BUDGET OVERVIEW:

Total Revenues- $27,195	
Expenses- $729,456	
Personnel- $254,656	35% of the total expense
Operations/Maintenance- $192,800	26%
Capital Projects- $282,000	39%

GOLF:

This 100+ year old (1917) 9-hole golf course is located adjacent to King's Pointe Resort and Pirate's Pointe Miniature Golf. The senior citizens call the club house their senior center and offers the community another event location.

The golf course maintenance crew consists of 1 full time employee and two part time employees, down one from previous years, who work with 4 mowers, 2 utility vehicles, 2 sprayers, 1 aerator, 1 fertilizer spreader and 1 golf cart.

FISCAL YEAR 2026-2027 BUDGET SUPPLEMENTAL REQUESTS:

Aerator Trailer-	$5,500
Garbage Can/Ball Washer Replacements-	$1,500

BUDGET OVERVIEW:

Total Revenue-	$267,430		
Total Expense-	$393,942		
Clubhouse Exp-		$222,770	
Grounds Exp-		$171,172	
Personnel-			$47,322
Operations/Maintenance-			$73,850
Capital Projects-			$50,000

CAMPGROUND:

The campground offers 101 camping sites, onsite campground hosts receive hourly wage for hours worked and a free full hook up site. There are 4 hosts usually consisting of 2 couples. The campground does have firewood, ice and other items for sale.

An increase in long term guest requests and the need for larger sites has been noted. The campground has a large area mower, a weed eater and a utility vehicle for the hosts to use.

FISCAL YEAR 2026-2027 BUDGET SUPPLEMENTAL REQUESTS:

Picnic Table Concrete Pads-	$7,500

BUDGET OVERVIEW:

Total Revenues-	$195,000		
Expenses-	$202,476		
Personnel-		$101,026	50% of the total expense
Operations/Maintenance-		$ 88,950	44%
Capital Projects-		$ 12.500	6%

Note: Transfers between funding sources are not included to get a clear picture of revenue vs expenses per department

——THE LAW OFFICES OF REDENBAUGH & MOHR, P.C. ————

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February 20, 2026

Storm Lake City Council
Attn: Keri Navratil

e-mailed to: Navratil@stormlake.org

RE: E LAKESHORE DR. PROJECT – PARTNERSHIP

Dear Mayor and Councilmembers,

The Storm Lake Preservation Association ("LPA") has been actively raising funds to re-armor the north shoreline of Storm Lake, between Awaysis Beach and Mae Street (as shown in the attached Exhibit A). This shoreline segment, adjacent to U.S. Highway 71, continues to experience erosion and requires stabilization to protect public infrastructure and improve long-term shoreline resiliency.

Although prior grant applications have not been successful, LPA is preparing to reapply for several grant opportunities in the coming months. As part of those applications, we once again request the City's approval and partnership in moving this project forward.

Because the subject shoreline is owned by the City, we respectfully request the City's permission and guidance to complete the project. In addition, while we recognize the City's budgetary constraints, we request consideration of in-kind support to assist with project implementation.

Requested in-kind support may include:
- Staff time for agenda preparation and project coordination;
- Engineering review and oversight (no engineer drawings are required);
- Grant administration assistance;
- Temporary construction easements or right-of-way coordination, if necessary;
- Reseeding and restoration of disturbed areas; and
- Ongoing vegetation maintenance consistent with current City practices.

For grant purposes, we respectfully request Council recognition of an in-kind contribution in the range of $15,000–$50,000. We believe this level of in-kind support is achievable through documented staff time, equipment usage, and maintenance commitments, without disrupting the City's current budget framework.

In summary, LPA is requesting:

♦ 111 WEST SIXTH STREET, P.O. BOX 1284, STORM LAKE, IOWA 50588 ♦
♦ Telephone: 712-732-1873 Fax: 712-732-4274 ♦
♦ www.redenlaw.com ♦

1. The City's permission to complete the shoreline re-armoring project, subject to engineering approval;
2. Authorization to submit grant applications identifying the City and LPA as project partners; and
3. Council recognition and pledge of $15,000–$50,000 in documented in-kind support during construction and for ongoing vegetation maintenance.

As you know, the City and LPA successfully partnered on the Frank Starr shoreline re-armoring project, which proved to be a strong and effective collaboration (see Exhibit B). The proposed north shoreline project is more limited in scope and should be comparatively straightforward to complete.

We appreciate your consideration and look forward to the opportunity to continue our partnership in protecting and preserving Storm Lake's shoreline.

Please let me know if the Council requires any additional information prior to consideration of this request.

Respectfully submitted,

Ryan A. Mohr

Ryan A. Mohr

Attached: Exhibits A and B

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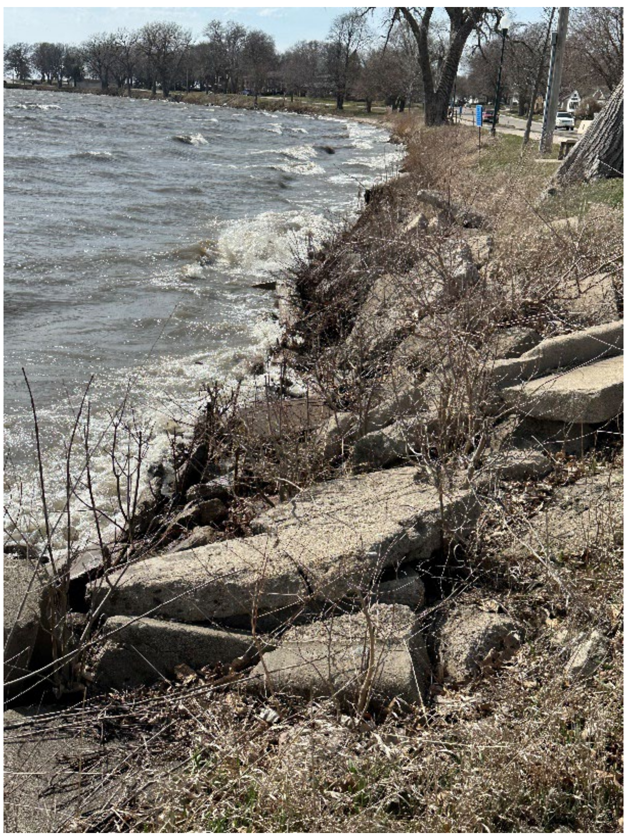
EXHIBIT A (1 of 2)

E Lakeshore Dr. Project - Aerial Photo of Project Site

Re-Armoring Project is between the Red Dashes N
Current Roadside Parking Shown by Yellow
Access beaches flank the project site on the LEFT AND RIGHT!

Exhibit A (2 of 2)

The project location is tucked between Awaysis Park Beach -- which is a popular attraction for families with young children – and another natural beach east of Chautauqua Park Dr. The project will remove the existing repurposed concrete rubble—currently strewn with jagged edges and rebar (see below the actual images of the current shoreline) —and replace it with natural fieldstone to stabilize the shoreline and halt ongoing erosion. This will eliminate a major safety hazard for the thousands of swimmers, fishermen, walkers, bikers, and families who frequent the adjacent trail and nearby beaches, while restoring a natural lakeshore aesthetic.



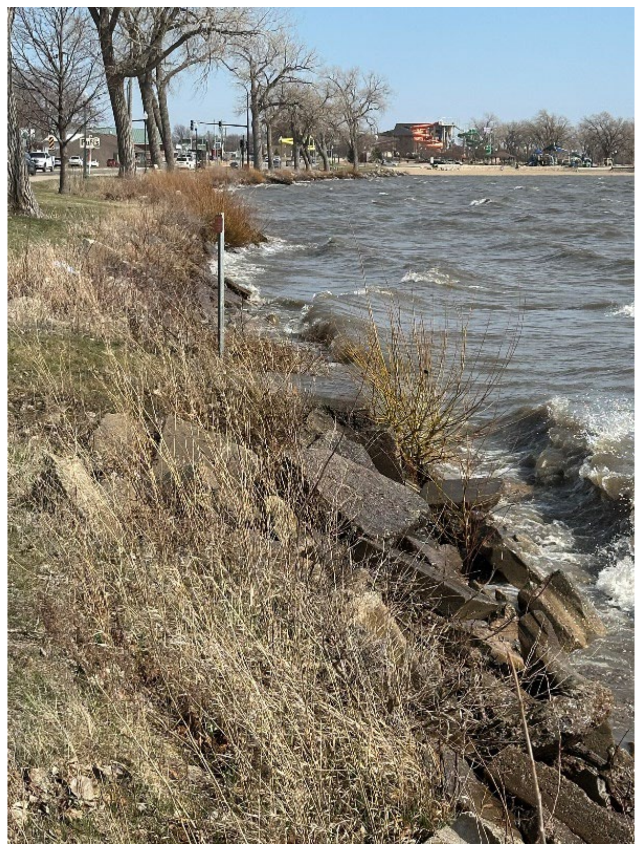
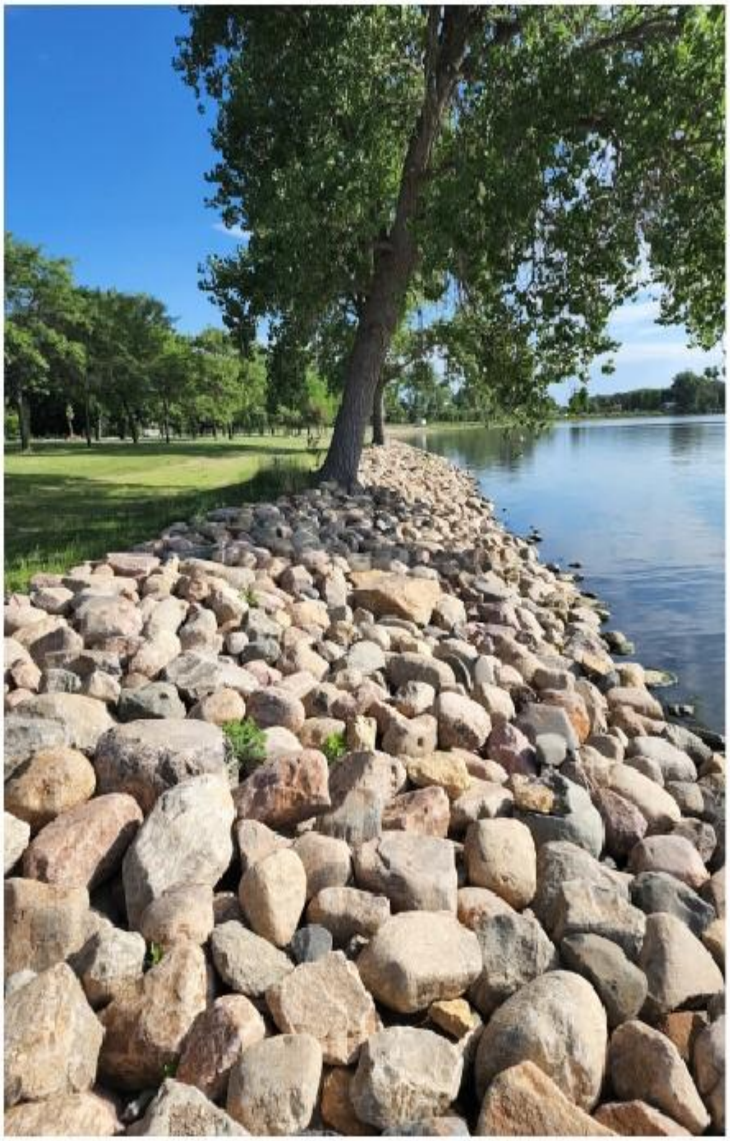
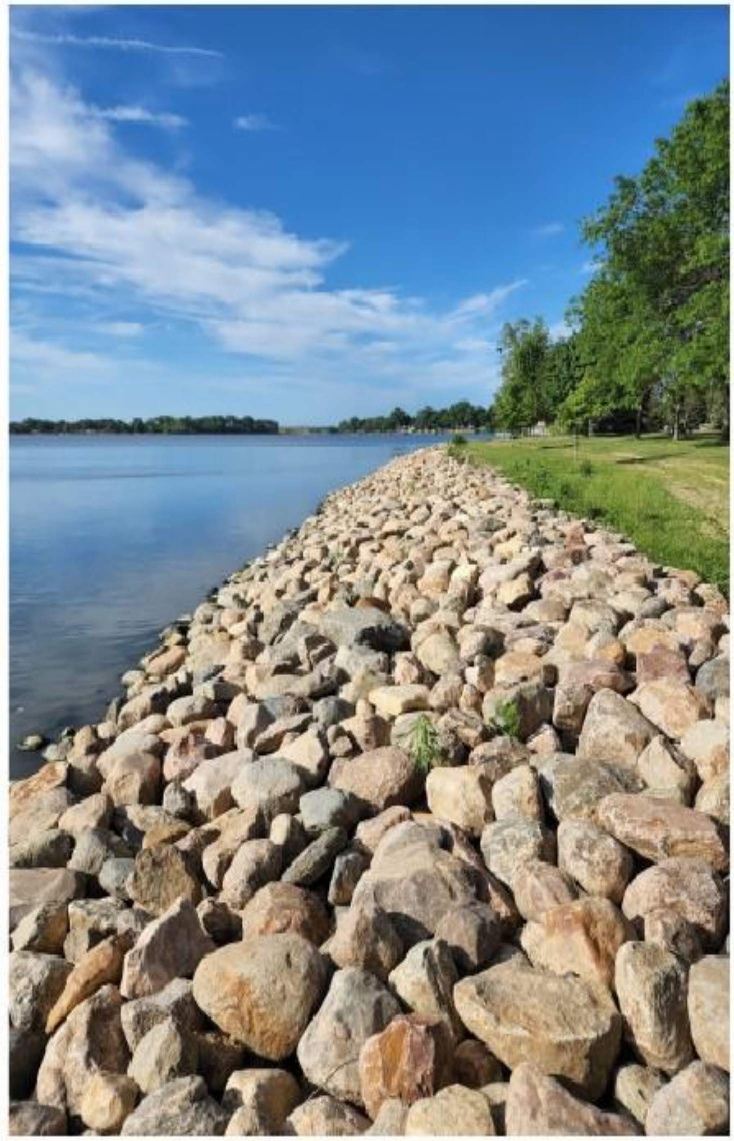


Exhibit B (1 of 2) – Frank Starr Park before restoration

Frank Starr Shoreline Erosion

Exhibit B (2 of 2) – Frank Starr Park after restoration





ECONOMIC DEVELOPMENT

Our economic development strategies are based on the needs, assets, and goals of the Storm Lake community. The Economic Development Department seeks to improve economic well-being and quality of life by encouraging business investment opportunities and supporting business retention, expansion, attraction, and job creation to maintain a healthy economy and increase our tax base.

The City of Storm Lake through the Development Services Specialist is committed to promoting and sustaining a strong, successful business climate by providing assistance and support with grants, loans, business and financial planning, apprenticeship programs, retail recruitment, expansion, retention, succession planning and development opportunities.

Comprehensive Economic Development requires the support of elected officials and partner organizations. The Development Services Specialist works closely with City Council, Iowa Economic Development Authority, Small Business Development Center, Iowa Lakes Corridor Development, Iowa Workforce Development, NW Iowa Planning and Development, Buena Vista University (The Foundry) and Iowa Central Community College.

Economic Development Highlights:

- Conducted 35 Business Retention and Expansion visits (BRE).
- Assisted several business owners with succession and leadership transition planning.
- Worked with developers to identify suitable land for future housing projects.
- Maintained and updated LOIS, a national online location analysis tool that promotes available sites and building inventory for Storm Lake.
- Met with 18 local entrepreneurs and provide strategic business planning and site location assistance.
- Facilitated disaster recovery efforts by coordinating temporary site placements for storm-impacted businesses.
- Attended DEV 25 Economic Development Conference.
- Worked to fill vacant properties by connecting the building owners with entrepreneurs interested in starting a new business.
- Assisted in the collection of data for Maxfield Research & Consulting to complete a Comprehensive Housing Needs Assessment.
- Built a Webinars, Workshop & Podcast page on the city website to provide online access to topics and help owners grow their business and expand their career skills.
- Spearheaded the Ad Hoc Downtown Signage Committee and delivered recommendations to City Council, for comprehensive overhaul of Article 10 Sign Regulations. Integrated modern technology standards and historic preservation while streamlining code clarity and public safety.
- Assisted the Iowa Lakes Corridor in the collection of data for UNI wage and benefit survey.
- Guest speaker on Housing at ISU Extension and Outreach “Siouxland’s Legacy of Workforce Opportunity” Conference.

- Collaborated with state and local agencies—including the IEDA, SBDC, Iowa Workforce Development, ILCDC, SLU, The Foundry and ICCC pertaining to grants, loans, business and financial planning, apprenticeship programs, and development opportunities.

FACTORS AFFECTING THIS BUDGET YEAR

There were no unforeseen expenses in the current year.

FISCAL YEAR 2026-2027 BUDGET ADJUSTMENTS

Iowa Lakes Corridor Membership-	$37,600
Storm Lake United Membership-	$30,000
NW IA Planning & Dev Member-	$ 7,325
Hometown Pride Support-	$12,000

BUDGET OVERVIEW

Expenses- $281,765

KING'S POINTE

The Awaysis project was funded by an $8M Vision Iowa Grant and voter approved bonds. The projects included a hotel and indoor waterpark, outdoor water park, lighthouse, great lawn, family playground, redesigned golf course and cottages. The purpose of the project was to diversify economic development and increase Local Option Sales Tax Revenue and Hotel/Motel revenue.

KINGS POINTE RESORT 2026-27 FISCAL YEAR BUSINESS PLAN

As we move into our 19th and 20th years of operation, our hearts are filled with gratitude. What began as a vision has grown into something truly special because of the people who gather here — families, friends, neighbors, and visitors who choose Storm Lake as the backdrop for their most meaningful moments.

During the 25-26 fiscal year we contracted for 216 events bringing guests to our resort and our community. Over the years, we have been honored to host weddings, family reunions, birthdays, engagements, university visits, "just because" getaways, work retreats, and so many other celebrations. We enjoy watching generations return year after year is one of our greatest privileges. We are equally excited to welcome first-time guests who discover Storm Lake and quickly understand what makes this community so unique — many of whom soon become part of our extended resort family.

This past year, we were proud to once again partner with the City of Storm Lake to bring back cherished traditions like Kidsfest and Breakfast with Santa, bringing smiles to hundreds of children and families. We also enjoyed participating in community celebrations such as the 4th of July parade and hosting holiday gatherings including New Year's Eve, Easter, Mother's Day, and Thanksgiving events. Being a place where people come together to celebrate life's moments — big and small — is something we never take for granted.

We are grateful to work alongside organizations such as Storm Lake United and Star Spangled Spectacular, supporting events that showcase the pride and spirit of our lake community. Giving back — through donations, local partnerships, and community involvement — is not just something we do; it is part of who we are.

We encourage every guest to explore the community, support fellow local businesses, and enjoy our beautiful parks and lakefront. We are proud to contribute to Storm Lake not only as a destination, but as a neighbor and large employer, employing over 200 employees during the peak season and 147 during the off season. We take pride in giving back through local purchasing and contracting, payroll, hotel-motel tax contributions, and the positive economic impact that extends throughout our incredible lake community.

As we look ahead, we remain committed to providing a welcoming place where memories are made and traditions continue. Thank you for allowing us to be part of what makes Storm Lake such a wonderful place to eat, play, stay — and call home.

FISCAL YEAR 2026-2027 FORECAST

Rooms Sold **19,400 of the 36,500 available room nights**
Occupancy **53.15%**
Average Daily Rate **$147.84**

Total Projected Revenue $4,863,447
Total Projected Expense $4,500,180

KPR Outdoor Waterpark:
Total Revenue: $437,800
Total Expense: $460,238

Sunrise Golf Course:
Total Revenue: $267,430
Total Expense: $222,770

OUTSIDE AGENCY FUNDING

Each year the City of Storm Lake takes requests from tax-exempt organizations throughout the community to award grant money the City has available on an annual appropriation basis. This year, the City received 5 requests totaling $56,340, of which $3,840 is in-kind services.

REVENUES:
Revenues to support the outside agency funding will come from the general fund.

FISCAL YEAR 2026-2027 BUDGET:

Outside Agency Requests
Applications were received by:

Agency	Project	Total Request
Imagine the Possibilities	Shelter House- Waived Fees	$ 3,840
The Bridge of Storm Lake	Summer Neighborhood Outreach	$ 4,500
Witter Gallery	Window Treatment, Painting, Storage Area, & Maker's Space Drawers	$13,000
SLU Development	Wood, Wine, & Blues Event Support	$15,000
Upper Des Moines	Emergency Assistance	$20,000

Notes:

***Awardees must be willing to enter, or have already entered, into a 28E agreement with the City of Storm Lake pursuant the State Auditor's Office.

***Awardees must provide a mid-year update to the City Council on project status.

***Awardees are required to account to the City the use of the public funds to determine that the public purpose is met.

***Awardees are not permitted to use public funds for salaries.

Council to come to a consensus on amounts (if any) of Outside Agency funding.

Administration

General Fund
The General Fund is the primary ledger accounts that record all assets and liabilities of the City which are not assigned to a special purpose. The primary divisions of the General Fund include: Public Safety, Code Enforcement, Airport, Library, Parks, Campground, Golf Course, Economic Development, Finance, Administration, Cottages, and Outdoor Water Park.

Airport:
- Revenues- $267,600
- Expenses- $256,384

Transit System:
- Operating Expense- $11,000

Municipal Band:
- Operating Expenses- $8,080

Community Education:
- Operating Expenses- $115,250

Mayor, City Council &, Manager:
- Payroll- $91,287

Franchise Fees:
- Revenues- $1,267,350
- Expenses (CIP & Programs)- $1,195,400

Policy & Administration:
- Revenues- $189,575
- Payroll- $175,651
- Operating Expenses- $462,507
  - Kids Fest- $15,000
  - Breakfast with Santa- $3,000
  - Code Updates- $19,950
- Legal Services- $125,000
- Insurance- $307,797
- Outside Agency- $52,500

Cottages:
- Revenues- $131,800
- Operating Expenses- $115,330

Outdoor Water Park:
- Revenues- $437,800
- Operating Expenses- $460,238

Local Option Sales Tax
Local Option Sales Tax is the 1% voter approved specific purpose tax that is returned to the City for streets, buildings, debt retirement and capital improvements.

Estimated Revenues: $1,778,826
Debt Expenses: $ 212,564
Capital Expenses: $1,565,721

Hotel Motel Tax
Hotel Motel Tax is the tax generated and returned to the community from recreation. Per Section 422A.2(4)(a) of the Code of Iowa, 50% of this revenue must go back into the community for recreation, culture and tourism ,and related debt.

Estimated Revenues: $432,600
Debt Expenses: $143,148
Capital Expenses: $288,000
Marketing & Tourism: $ 50,000

Sales Tax Increment Financing Fund
As part of our flood mitigation projects, the State enacted a STIFF program to assist with offsetting costs for flood mitigation projects. These funds are used to repay bonds incurred by flood mitigation projects.

Estimated Revenues: $249,000
Debt Expenses: $249,000

Tax Increment Financing
Tax Increment Financing is a public financing method used as an incentive for redevelopment, infrastructure, and other community improvement projects. TIF is a way for the City to divert future property tax revenue increases from a defined area (Urban Renewal Area) toward an economic development or public improvement project in the community. The City currently has 5 Urban Renewal Areas:

Industrial Park URA
Projected Revenues: $2,639,227
Debt Repayment Expenses: $2,639,227

Bargloff URA
Projected Revenues: $435,867
Debt Repayment Expenses: $435,867

LMI #3 URA

Projected Revenues: $34,207
Debt Repayment Expenses: $34,207

LMI #4 URA

Projected Revenues: $32,725
Debt Repayment Expenses: $32,725

Donations

The City of Storm Lake maintains several donation funds which are earmarked for specific purposes. These funds are collected and disbursed accordingly per the use of the funds. The City will have a full donation plan implemented by July 1st, 2023.

Crime Prevention
Estimated Revenues: $3,500
Projected Expenses: $3,500

Parks
Estimated Revenues: $1,000
Projected Expenses: $1,000

Law Enforcement Funds

The City maintains evidence funds for the Public Safety Department which are held for a judge's ruling.

Law Enforcement

Estimated Revenues: $5,500
Projected Expenses: $5,500

Evidence

Estimated Revenues: $0
Projected Expenses: $0

***Note: Transfers between funding sources are not included to get a clear picture of revenue vs expenses per division. Transfers were approved during the CIP process.